



Retail PT offers an opportunity to compete - **and win.**

The average PT patient generates **\$16,500** in downstream net revenue over 3 years

\$90B

service line by 2030

25%

growth in PT across the next six years

78%

of health system executives anticipate expanding their PT outpatient footprint in the next 1 - 5 years

1 in 2

Americans adults have an MSK condition that calls for PT

“It’s not just about PT. It’s about **expanding access to the entire continuum of care.**”

- MSK Service Line Leader,
PT Solutions Partner

Prioritizing PT as a retail asset

- + Access points expand the front door to your health system
- + Patient retention & brand loyalty across the continuum
- + PT expansion drives Ortho market share
- + Both a primary care & preventative care strategy
- + No regret investment in FFS & VBC models



PT Solutions is built to enable health system partnerships.

Trusted Partner. Proven Results.

A differentiated model developed
for **speed** and **scale**.

- + Best in class PT expertise elevates quality of care
- + Financially efficient access point expansion accelerates growth
- + Co-branded clinics drive awareness within the community
- + Alignment of tech ecosystem ensures EMR data integrity
- + Recruiting and retention best practices improve clinician engagement

Increase Revenue

- + 286% increase in PT revenue contribution with clinic site expansion

Extend Reach into the Community

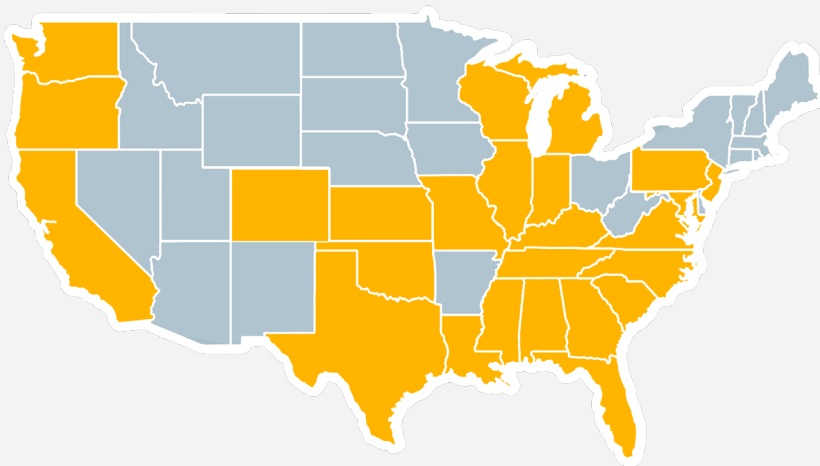
- + 530% increase in patient visits; 65% of referrals from non-hospital affiliated

Strengthen Consumer Loyalty

- + 98.5% patient satisfaction

Improve Quality

- + Top quartile performance nationwide in Focus on Therapeutic Outcomes (FOTO)



70 hospital partners

550+ locations

3,600+ team members

525,000 annual patients

Advent Health

Adventist Health

Ardent Health Services

Ascension

CHRISTUS Health

CHS Community Health Systems

COLUMBUS REGIONAL HEALTH

Duke LIFEPOINT HEALTHCARE

HCA Healthcare

LCMC Health

Tulane MEDICINE

NOVANT HEALTH

St. Joseph's Health ST. JOSEPH'S UNIVERSITY MEDICAL CENTER

Tenet Health

VHC

Wellstar